

100x
Reps

100X REPS

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Empowering higher education institutions to manage career programmes, coaching operations, student progress, employer engagement, and candidate placements through one unified AI-powered platform.

Built for Higher Education Institutions

- Universities
- Colleges
- Technical Institutes
- Bootcamps
- Career Centres





INTRODUCTION

Higher education is undergoing a significant transformation. Universities are increasingly measured not only by academic excellence but by graduate employability, career readiness, and student success. Career services teams play a vital role in achieving these outcomes, yet many continue to rely on fragmented systems, manual processes, and disconnected tools that limit efficiency and reduce the time advisors can spend supporting students.

100x Reps is being developed to help institutions modernize career services through an AI-powered platform that brings together career coaching, candidate management, employer engagement, analytics, and programme management into one unified solution. Its vision aligns with the industry's move toward integrated platforms that support the complete employability lifecycle.

Our vision is to become Japan's first AI-powered Career Development, Coaching & Career Services Management Platform for Higher Education.

CHALLENGES FACED BY CAREER SERVICES

Many institutions experience challenges such as:

- Disconnected systems and duplicate data entry
- Administrative tasks reducing advisor capacity
- Limited visibility into student progression and career outcomes
- Fragmented employer relationship management
- Difficulty demonstrating graduate employability and programme impact
- Growing expectations to adopt AI responsibly and maintain personalized student support

PLANNED PLATFORM CAPABILITIES

100x Reps is being designed around the complete employability journey, enabling institutions to support students from career exploration through graduate employment and beyond.



Career Development

- Career planning
- Goal setting
- Action plans
- Career pathways
- Skills development

Career Services Operations

- Candidate management
- Coaching notes
- Appointment scheduling
- Progress tracking
- Advisor collaboration
- Case management
- Outcome reporting

AI-Powered Career Support

- AI Career Coach
- AI CV Review
- AI Interview Preparation
- AI Career Path Recommendations
- AI Skills Analysis
- AI Advisor Assistant
- AI Meeting Summaries
- AI Action Plan Generation

Programme & Workspace Management

- Career programmes
- Student cohorts
- Faculty initiatives
- Employer partnerships
- Department collaboration
- Multi-role workspaces

Employer Engagement

- Employer CRM
- Partnership management
- Internship pipelines
- Placement management
- Recruitment collaboration
- Industry engagement

Analytics & Insights

- Career readiness tracking
- Graduate outcome reporting
- Advisor productivity
- Programme performance
- Employer engagement analytics
- AI-powered operational insights



Supporting the complete employability journey from career exploration to graduate employment.



SUPPORTING THE COMPLETE EMPLOYABILITY JOURNEY

Unlike many career services solutions that focus on isolated stages of the student experience, 100x Reps is designed to support the entire career development lifecycle.



BUILT FOR EVERY STAKEHOLDER

Career Centre Leadership

- Operational oversight
- Programme management
- Institutional reporting
- Performance dashboards

Career Advisors

- Student coaching
- AI-assisted workflows
- Progress tracking
- Appointment management

Students

- Career planning
- AI guidance
- Career resources
- CV and interview preparation

Employers

- Partnership management
- Internship collaboration
- Recruitment engagement
- Industry networking

Institutional Leadership

- Graduate outcomes
- Employability analytics
- Strategic reporting
- Programme performance

Career Exploration → Career Planning → Skills Development

Career Coaching → Employer Engagement → Internships

Placement Management → Graduate Employment Support

Why 100x Reps?



Designed to Complement Existing Systems

The platform is being designed to address several gaps identified across today's higher education technology landscape:

- AI integrated into everyday advisor workflows
- Career coaching at the centre of the platform
- End-to-end candidate lifecycle management
- Workspace-based programme management
- Employer relationship management
- Operational intelligence and analytics
- Modern cloud-native architecture
- Purpose-built for higher education

100x Reps is intended to integrate with institutional ecosystems including Student Information Systems (SIS), Learning Management Systems (LMS), CRMs, and other university platforms rather than replace them. This approach enables career services teams to enhance existing technology investments while gaining specialized capabilities for career development and employability.



Pilot Programme

We are currently engaging with higher education institutions to validate workflows and shape the future of AI-powered career services.



Contact

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INTERESTED IN BECOMING ONE OF OUR PILOT INSTITUTIONS?

**SCHEDULE A DISCOVERY CALL TO EXPLORE HOW
100X REPS CAN HELP MODERNIZE YOUR CAREER
SERVICES.**

**100x
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